



Recruitment & HR Services for Financial Software Company

PROJECT DETAILS

 HR Consulting

 Oct 2021 - Ongoing

 Less than \$10,000



"Tulloch Consulting has a lot of recruitment and HR experience and has gotten to know our company and needs."

PROJECT SUMMARY

Tulloch Consulting provides a financial software company with HR services. They help recruit and onboard new talent — the partners collaborate on job description creation. They've also developed HR manuals.

PROJECT FEEDBACK

Tulloch Consulting provides increasingly higher quality candidates for each open position. The client has saved a lot of time partnering with Tulloch Consulting, allowing them to focus on their primary business objective. They're responsive to the client's Slack messages in their shared workspace.



The Client

Introduce your business and what you do there.

I'm the founder and CEO of FinanzaPro, a software company that helps small business owners with their accounting, finances, and invoices.

The Challenge

What challenge were you trying to address with Tulloch Consulting?

We're a growing business and needed help hiring new teammates. We wanted to hire an HR expert, but didn't want to bring on someone in-house, so we hired Tulloch Consulting.



Arturo Monge
Founder, FinanzaPro

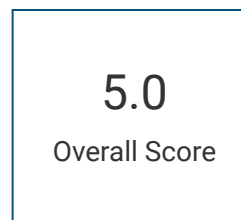


Software



San Pedro, Costa Rica

CLIENT RATING



Quality: 5.0



Schedule: 5.0



Cost: 4.5



Would Refer: 5.0





The Approach

What was the scope of their involvement?

Tulloch Consulting helps us with recruitment and onboarding and manages our day-to-day HR operations. We provide them with information on the jobs we need to fill that they then use to help us develop a complete job description. Sometimes the jobs are more technical, so we have to spell out exactly what skills we're looking for and Tulloch Consulting helps us create competency tests. Once the job description is finalized, Tulloch Consulting posts it on different job boards and vets candidates. They then send qualified candidates to our in-house leadership to interview.

In addition to recruitment, Tulloch Consulting has helped us develop employee policies and an employee handbook. They work in tandem with our lawyers to create HR manuals for our new hires and existing internal teammates. Tulloch Consulting uses Freshteam for all of our HR needs.

What is the team composition?

We work with two teammates from Tulloch Consulting.

How did you come to work with Tulloch Consulting?

I found Tulloch Consulting on Upwork.

How much have you invested with them?

We've invested \$5,000–\$10,000 with Tulloch Consulting.

What is the status of this engagement?

Our partnership with Tulloch Consulting began in October 2021, and it's ongoing.



The Outcome

What evidence can you share that demonstrates the impact of the engagement?

The candidates Tulloch Consulting provide are fantastic; the quality of their candidates is constantly evolving. They've saved us a lot of time because I no longer have to spend countless hours searching for qualified candidates. For example, Tulloch Consulting has helped us recruit an HR assistant to liaison with their team.

How did Tulloch Consulting perform from a project management standpoint?

Tulloch Consulting is very responsive to our Slack messages — we share a Slack workspace.

What did you find most impressive about them?

Tulloch Consulting has a lot of recruitment and HR experience and has gotten to know our company and needs. They always present us with the best options for conflict resolution based on each incident's context. Tulloch Consulting's team is excellent at running our HR department.

Are there any areas they could improve?

I wish Tulloch Consulting would help us develop our company's structure a little more.

Do you have any advice for potential customers?

I'd completely recommend Tulloch Consulting to any customer — their team will do anything they can to help customers succeed.

